



# Stronger Together

*Forging Partnerships with Minority- and Women-Owned Suppliers*

## Committed to Supplier Diversity



At Visteon, suppliers are an integral part of our business – a critical link in the supply chain and vital to our success. Our suppliers contribute to the competitive strength that allows Visteon to better serve global vehicle manufacturers.

Visteon values an inclusive business culture – a collaborative working environment that encourages innovative thinking and helps build mutual success. We believe that strong minority- and women-owned business enterprises add value for Visteon and our customers, and support the company’s vision to serve a diverse market with innovative “must have” products.

Visteon’s supplier diversity program offers enterprising minority- and women-owned enterprises the chance to expand their business and contribute goods and services that deliver value. We have experienced the benefits of working with a diverse supply base. It enables ingenuity and creativity in ways that can benefit all stakeholders. Through this collaboration we can deliver world-class technology, quality, delivery and cost to our customers. Companies that share a vision for success and embody an entrepreneurial spirit are invited to explore opportunities with Visteon.

A handwritten signature in black ink that reads "Donald J. Stebbins". The signature is fluid and cursive.

Donald J. Stebbins, Chairman, CEO and President

## Supplier Diversity Mission

To build collaborative, mutual partnerships that provide diverse business enterprises with meaningful opportunities to grow their business, while helping Visteon achieve strategic business goals and deliver customer excellence.



# Visteon: A Leading Organization for Multicultural Business Opportunities

Visteon is included in the 2010 Top 50 list of companies for multicultural business opportunities by *Diversity Business* magazine. Companies are selected for this list based on business opportunities they provide to diversity-owned businesses.

Visteon also is represented on the board of directors of the National Minority Supplier Development Council (NMSDC) and is a member of the Women Business Enterprise National Council (WBENC).

## Supplier Diversity Development Program

Visteon's supplier diversity program is a proactive business process designed to provide suppliers with equal access to purchasing opportunities. Businesses that are certified minority- or women-owned and interested in becoming suppliers to Visteon must fulfill the following requirements:

- Be at least 51 percent owned, operated and controlled by a U.S. citizen in one or more of the following ethnic groups (for minority-owned businesses):
  - African American
  - Asian-Pacific American (e.g., Japan, China, Indonesia)
  - Asian-Indian American (e.g., India, Pakistan, Bangladesh)
  - Hispanic American
  - Native American (e.g., American Indian, Eskimo, Aleut, Hawaiian)
- Be certified as a minority business enterprise by the National Minority Supplier Development Council (NMSDC), the Women Business Enterprise National Council (WBENC), or one of their regional affiliates.
- Sell a product or service currently purchased by Visteon and demonstrate a solid track record of customer satisfaction.

Businesses that meet these requirements and are interested in doing business with Visteon can visit [www.visteon.com](http://www.visteon.com) and select "Suppliers" and then "Supplier Diversity" from the left menu for more information or visit the registration page directly at:

[http://www.visteon.com/utils/contact/supplier/minority\\_supplier\\_signup\\_form.html](http://www.visteon.com/utils/contact/supplier/minority_supplier_signup_form.html)

Questions about Visteon's supplier diversity development program or the registration process can be directed to [ysdd@visteon.com](mailto:ysdd@visteon.com).

# Production and Non-Production Purchasing Needs

As a full-service supplier, Visteon procures a wide range of components and services to deliver innovative climate, interiors, electronic and lighting technologies to global vehicle manufactures. The following represents a partial list of commonly purchased commodities and services:

## Production

### Climate Commodities

- HVAC
- Fluid Transport
- Aluminum and Steel
- Forgings and Castings
- Small Stampings
- Extruded Tubes
- Bar Turned
- Rubber, Seals, Gaskets and Hoses and Valves
- Injection Molded Plastics
- Adhesives and Fasteners
- Coatings
- Foams and Sleeves
- Filters
- Bearings
- Blow Molding
- Controllers and Sensors

### Electrical Commodities

- Standard E-Components
- Connectors
- LEDs
- Sensors
- Decorative Bezels
- Appliqués and Displays
- Switch Mats
- Cluster Plastics
- Pointers
- PWBs and Software
- Steppers Motors

### Lighting Commodities

- Resins and Chemicals
- Rubber Parts – Seals
- Stampings
- Glass Lenses
- Plastics (Lenses); High Tech, Small Single Color
- Plastics (Functional): Housing, Reflectors, Brackets, Covers and Frame
- Plastics (Decorative): Secondary Operations
- Moisture Resistant Systems
- Wire Harnesses
- Incandescent and Halogen Bulbs and Bulb Holders
- Sockets
- Actuators and Steppers – Rotary and Linear
- Solenoid
- LED Assemblies
- Die Cast
- HID – Ballast, Burner and Cables
- Lighting Driver Modules

## Indirect Purchasing

- Warehousing
- Transportation
- Returnable Packaging
- Recycling
- Construction and Site Management
- Utilities
- Tooling
- Capital Equipment – Injection Molding Machines, Robotics, Weld Equipment, Gages, Fixtures, Rigging, Assembly and Automation
- Office Products and Supplies
- Travel
- Staffing and Marketing Services
- Consulting and Professional Services
- Engineering Services
- Testing Services
- Software Licensing
- IT Hardware and Services
- Telecom Services



**Visteon Corporation**  
One Village Center Drive  
Van Buren Township, MI 48111  
[www.visteon.com](http://www.visteon.com)